

**COMPANY NAME**

Southdown Abrasives &
Industrial Chemicals Ltd.

COMPANY ADDRESS

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Company Profile

www.saic-uk.co.uk

About Us

Established in 1976 SAIC has been serving the industry for over half a century. The business has developed greatly over the years and family ethos is still at the heart of the company.

Starting in an old carpenter’s workshop in Monks Gate - West Sussex under the name Southdown Abrasives and Industrial Clothing, the business stayed here until 1987.

With the growth of the company, SAIC moved to Shoreham-By-Sea and in the year 2000 the company name was changed to its current - Southdown Abrasives and Industrial Chemicals. This was a better reflection of how the company had changed its business model over the years, progressing from protective clothing and further specialising in surface finishing and more.

Expanding even further, in 2012 SAIC purchased a larger unit in Lancing, from where it still operates today with services including site visits in an equipped demonstration van, tool servicing, specialist advice on production process improvements and the promotion of tool safety with information surrounding Hand Arm Vibration and dust extraction to name the least.

Floor Sanding Consumables

Stay sharp, stay true, get the right abrasive for you!

At SAIC we offer customers a wide array of floor sanding consumables with SAIC brands Nitro & Turbo. Alongside this we are able to provide expertise and knowledge to ensure the correct abrasive for each job.

This helps customers manage and reduce the overall time it takes to do particular tasks.

Nitro & Turbo

Our Nitro & Turbo range means we can offer our customers high quality items for affordable prices on a popular range of products; Including the NitroLac, Premium Clear Water-Based Lacquer available in a variety of finishes.



Content & Services

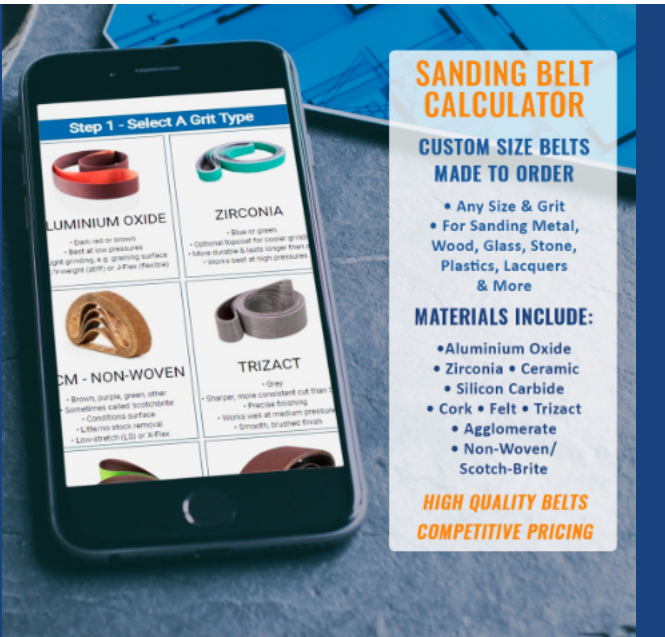
- Floor Sanding Consumables
- Belt Calculator
- Turbo Extreme
- Nitro Extreme
- Black Nitro.
- Flooring Finishes
- Reserve & Consignment

/Belt Calculator

Our online belt calculator allows you to input your desired material along with the exact measurements.

You can also use the filter (optional) to find materials recommended for the specific substrates/surfaces which you are working on.

Receive an instant quote.



Turbo Extreme

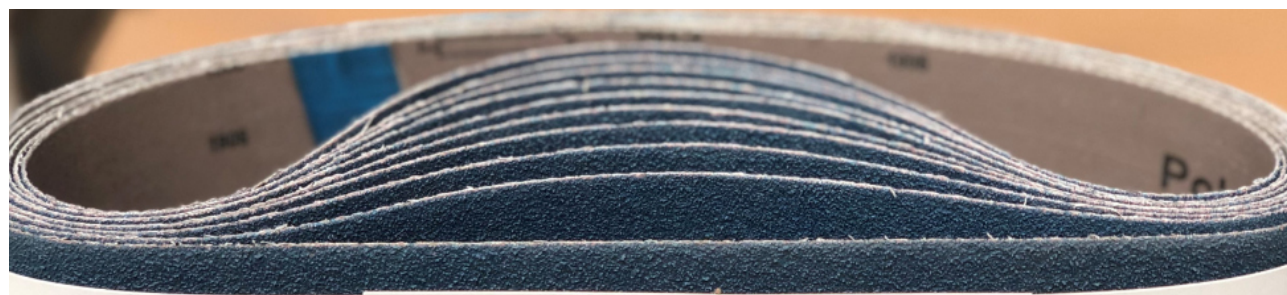
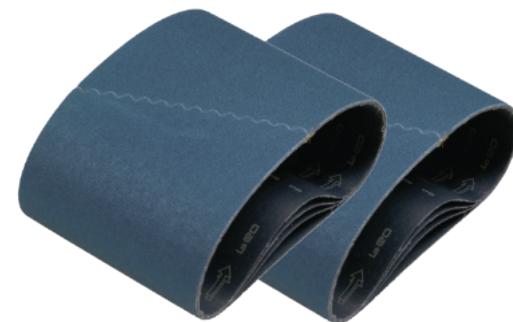
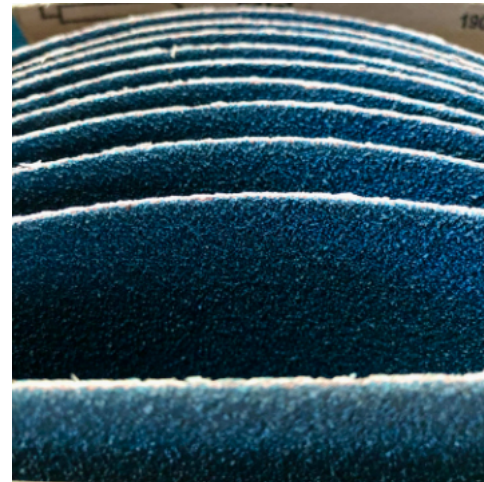


SAIC Turbo Extreme abrasives are durable Zirconia belts, developed exclusively for wooden floors, and discs are best for heavy duty and tough abrasive surface jobs.

- Great for aggressive material removal
- Water resistant, ideal for wet or dry applications
- Flexibility on soft or hard woods
- Semi-open coating prevents clogging whilst enhancing durability

A rich Zirconia mix means that they cut faster and more efficiently allowing you to achieve fantastic results. Polyester-cotton hybrid backing ensures high tensile strength to enhance durability. Resin over resin bonding holds the mix with no issues so you can achieve the full potential of the abrasive.

An optimised price-performance ratio ensures you get the most value for money.



Nitro Extreme

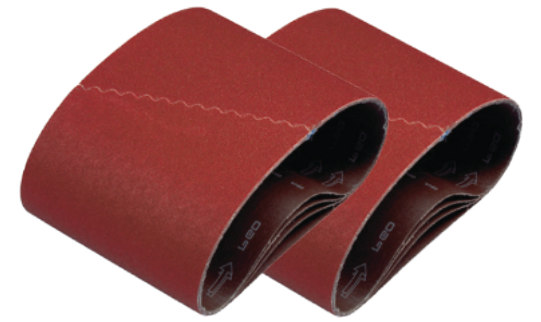


SAIC Nitro Extreme abrasives are our market leading cutting edge abrasive. Nitro EXTREME Ceramic Belts are a very high-quality product with superior performance and durability to anything on the market.

- Strong polyester backing; tear resistant
- Self sharpenin grains provide consistent finish
- Aggressive closed coat; fast stock removal particularly on hard woods

Strong phenolic resin / resin formula is filled with heat dissipating active fillers that when paired with the self-sharpening technology it ensures great durability and performance with a scratch free surface.

Offering the best performance while at a very attractive price, we find this to be a very popular product with our customers.



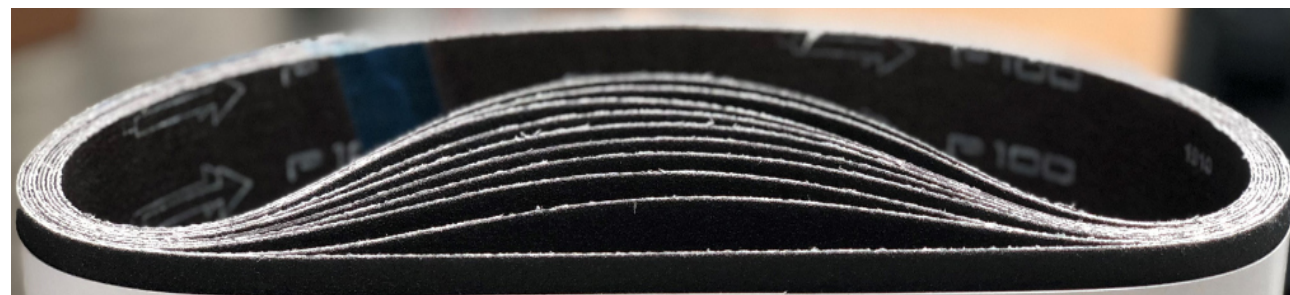
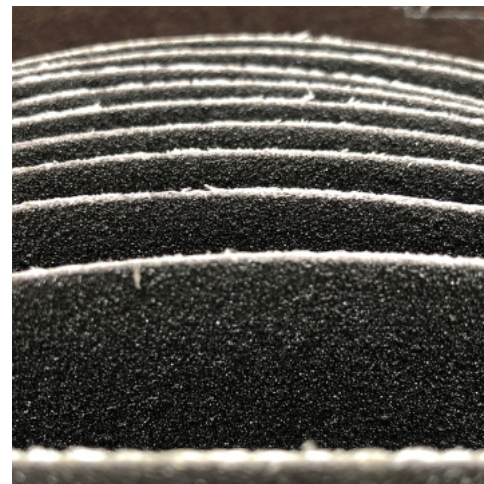
Black Nitro



SAIC Black Nitro Silicone Carbide abrasives are strong aggressive belts, popular for sanding stone, concrete and removing coatings and varnishes on wood floor.

- Perfect for use on specialised flooring; such as herringbone and parquet
- Water resistant, ideal for wet or dry applications
- Grains fracture to maintain sharpness during use
- Closed-coat for aggressive sanding and removing

With an aggressive closed-coat silicon carbide grain that constantly fractures during use to maintain its sharpness, Black Nitro Belts also have a heavy polyester backing. This allows them to be used wet or dry and so they are popular for sanding stone and concrete, and removing coatings and varnishes on wood floors.



Flooring Finishes



NitroLaq Premium Clear Floor Lacquer (5L) is a single-component water-based polyurethane floor varnish with a low VOC rating and high durability.

These are not however suitable for application on surfaces where regular contact with water is likely to occur, such as bathrooms, wetrooms, etc.

SAIC also provide a 0.5L Booster which should be applied for gaining a harder wearing finish and covering high traffic areas such as commercial flooring.

NitroLaq solutions have anti-bacterial properties which offer protection against E-coli, MRSA, salmonella, listeria and other harmful bacterial with a 99% kill rate within 24 hours.

/NitroLaq Calculator

How Much NitroLaq Do I Need? ▾

What area do you need to cover?

Width (Metres):

Length (Metres):

Litres of NitroLaq Required:
(4 Coats - Recommended)

Our online NitroLaq calculator allows you to input the dimensions of the area you are covering to give you the total amount of lacquer required with the recommended amount of coats.

Reserve & Consignment

Never run out!

We offer both reserve and consignment stock options to our customers where next or same day stock availability is an absolute necessity.

Perfect for a reseller to manage stock!

Reserve

- Stock is held on our shelf under special product codes.
- These are then “reserved” for the sole use of the designated customer to order as and when needed.
- With next-day delivery the goods can be received within 24 hours of ordering.
- This eliminates the need to wait for the usual manufacturing lead times.

Consignment

- Products are held at the customer’s site for immediate access as and when needed.
- Running out of stock will become a thing of the past, with extra stock being available from our unit if this is used in conjunction with reserve stock.
- Customers will only pay for the items which are used during that particular month.
- Only one invoice will be received, at the end of each month.
- This will be based on a monthly stock check in person by our technical sales manager, who will liaise directly with the customer to handle any queries, demonstrate new products, or help in any other way that is required.
- All relevant products will then be re-stocked subsequently to this visit, ready to start the new month.
- Consignment customers will benefit from the best pricing which we have to offer, based on month-to-month usage rather than single box pricing.

